Case Study: FNFA - C\$50 million June 26, 2024 Re-Opening





Summary Terms

Issuer: First Nations Finance Authority

Pricing date: July 16, 2015

Settlement date: July 23, 2015 (T+5)

Size: C\$50 million
Maturity: June 26, 2024

Coupon: 3.40%

Term: 10 Year (re-opening)

Rating: Moody's: A3 S&P: A-

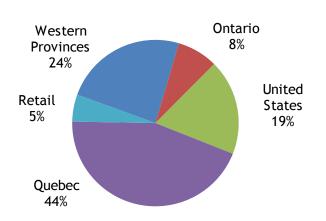
Re-Offer Spread: 123 bps (Ontario curve + 50 bps)

Issue Price / Yield: C\$105.494 to yield 2.703%
Lead: National Bank Financial Inc.

Highlights

- Marked FNFA's second financing in the debt capital markets
 - Deal followed an investor roadshow in Winnipeg, Toronto and Montreal
- FNFA was able to navigate volatile and difficult market conditions to price a successful transaction
 - Priced the day following a Bank of Canada rate cut and the Greek parliament bailout vote
- Offering yield was 75.9 bps lower than the original issue
 - 2.703% vs. 3.462%
- Good breadth of investor participation across Canada and the U.S.
 - Distributed to 16 different institutional buyers
 - 8 new investors to the program

Sales Distribution by Geography



Sales Distribution by Buyer Type

